



Orange County

August 7, 2019

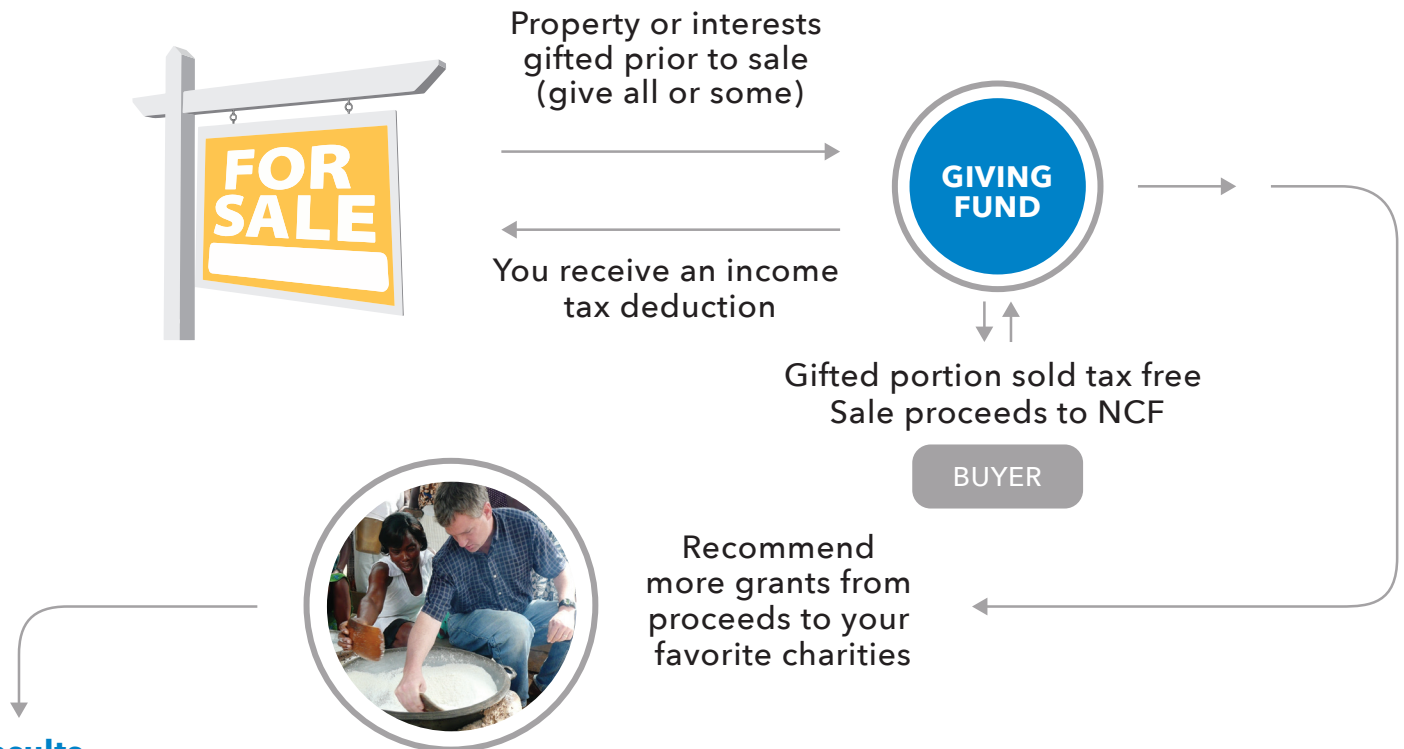
**Hyatt Regency John Wayne Airport Newport Beach**  
**4545 MacArthur Blvd.**  
**Newport Beach, CA 92660**

# Giving **real estate** Instead of Cash

## Strategy in Brief

NCF allows you to give interests in appreciated real estate (raw land, residential, and/or commercial real estate) to NCF prior to sale. This strategy avoids capital gains taxes on the gifted portion, and you will likely receive an income tax deduction for the appraised value of the gift, freeing up additional cash flow for more giving.

## How it Works



## Results

This table shows the impact of giving a \$1,000,000 piece of land with a \$100,000 cost basis and no debt.

	Sell then Give	Give then Sell
Capital Gains Tax	\$299,700	\$0
Income Taxes Saved	\$370,459	\$529,000
Net Tax Benefit	\$70,759	\$529,000
Giving	\$700,300	\$1,000,000

As a result of giving assets vs giving cash, **nearly \$300,000 MORE** would go to your favorite ministries while increasing net cash flow by \$158,541 for more giving or other options!

## Meet Our Team



Bryan Feller, President  
NCF Southern California  
bfeller@ncfgiving.com  
(949) 529-6861



Bob Fry, Senior Gift Advisor  
rfryjr@ncfgiving.com  
(949) 300-1953



Terri Ponce de Leon, Gift Advisor  
tponcedeleon@ncfgiving.com  
(949) 263-0820



National Christian  
FOUNDATION®

**THE BARNABAS GROUP  
ORANGE COUNTY  
WEDNESDAY, AUGUST 7, 2019**

<i><b>Time</b></i>	<i><b>Topic</b></i>	<i><b>Presenter</b></i>
4:30 p.m.	<b>Enjoy seeing old friends and meeting new ministries</b>	
5:30 p.m.	<b>Seating for dinner</b>	
5:40 p.m.	<b>Opening Prayer</b>	
5:42 p.m.	<b>Dinner</b>	
6:25 p.m.	<b>Opening Video</b>	
6:30 p.m.	<b>Welcome and Announcements</b>	Jim West
6:40 p.m.	<b>North Orange County YoungLives</b>	Myrna Bittar
6:54 p.m.	<b>Teen Challenge</b>	Ron Brown
7:04 p.m.	<b>the Kingdom Opportunity Update</b>	Alan Pott & John Lind
7:14 p.m.	<b>Steiger International</b>	Aaron Pierce
7:31 p.m.	<b>Meet Mike Brickley</b>	Mike Brickley
7:42 p.m.	<b>YWAM Ships</b>	Brett Curtis
7:59 p.m.	<b>Million Kids</b>	Opal Singleton
8:16 p.m.	<b>Why TBG?</b>	
8:23 p.m.	<b>Reach the Muslim Woman... Reach the Muslim World</b>	JoAnn Doyle
8:48 p.m.	<b>Closing Prayer</b>	Jim West



# Introductory Briefing

## August 29, 2019



**Bob Shank, Coach & Founder**

**RSVP Required:**

Janice Hankins at 714-552-5605  
or [janice@mastersprogram.org](mailto:janice@mastersprogram.org) .

**Introductory Briefing Location:**

Pacific Club  
4110 MacArthur Blvd  
Newport Beach, CA

Your career assignments have brought you to a place where you recognize the value of leadership. Your contribution to your company or organization involves your influence, but do you apply the same leverage to your Kingdom service? You were made by God to cause significant impact in things that matter for eternity through investment of your time, talent, and treasure. Come join us at this Introductory Briefing and the decisions that follow may change your life forever:

- spend 90 minutes with Christians from your area
- hear about this unique opportunity from the Founder
- RSVP required to attend the Introductory Briefing
- bring a friend with you to consider this unique opportunity
- reserve your spot online or use the contact info on the left
- arrive at 7:30am for breakfast & conclude at 9:00am

The Master's Program serves and prepares Christians to pursue their Kingdom Calling & exploit their Kingdom potential today. Let us help you maximize your impact in God's Kingdom for eternity.

# INSTRUCTIONS FOR FEEDBACK FORMS

**Please drop each Feedback Form in the box with the ministry name on it at the check in desk as you leave**

## **General instructions:**

1. Circle a number to help the ministry prioritize contacting you
2. Please write notes on this and turn it in if you were encouraged, challenged, or informed
3. Let them know what you liked and what they might have done better
4. List names and contact information on people they should connect with and why
5. Print or write legibly
6. It is OK to **not** give a form to each ministry

## **What ratings mean in order of priority – PLEASE CIRCLE:**

- 1 Very inspiring; not in my passion area
- 2 ...
- 3 Please add me to your mail or email list; no need to call me
- 4 ...
- 5 Contact me – I want to introduce you to folks who can help
- 6 ...
- 7 Call me – no hurry; I have questions
- 8 ...
- 9 Call me ASAP
- 10 I want to meet with you ASAP; I want to help



**CONNECT  
WITH US ON  
FACEBOOK!**

**SNAP A PHOTO.**

**FIND US @BARNABASORANGECOUNTY  
WRITE A POST + UPLOAD YOUR PHOTO.  
STAY CONNECTED AND SHARE YOUR MEMORIES.**



# What is a Barnabas Group SWOT<sup>1</sup> Meeting?

*Imagine being part of a diverse group of 8-10 Christian leaders.*

*Now imagine your group spending two hours using your skills and experiences to help a growing ministry find the answer to a **"BIG QUESTION"** facing their organization.*

***You've just imagined a SWOT!***



A SWOT gives you the opportunity to use your God-given gifts, skills, and experiences to benefit ministry organizations.

Think you have no expertise to offer? Make yourself available and see how God uses you!

Our **BIG QUESTION** for you is...

***When will you be joining us for a SWOT Meeting?***

**Watch your email inbox for invitations!**

If you're a Barnabas Group Partner and haven't previously completed our **SWOT Participant Interest Form**, we encourage you to do so at <https://www.surveymonkey.com/r/tbgswot> (or scan the QR Code). This provides us with some basic information about your interests and abilities to help us match you to the right SWOTs.



For more information, contact our SWOT Coordinator:

Alan Weisenberger ✉ [alan@enLumenLS.com](mailto:alan@enLumenLS.com) ☎ 714-981-5585



The Barnabas Group is the only collaboration of leaders dedicated to maximizing ministry potential by meeting nonprofit challenges with business perspectives to advance Kingdom work

<sup>1</sup> S.W.O.T. (Strength, Weakness, Opportunity, Threat) Analysis has been a business strategy tool since the 1960s. While we don't typically do an actual SWOT analysis at our SWOT meetings, SWOT symbolizes the diversity of strategic input we seek to provide.



## FUSION LEADERS BODY EVENT 2019

# *4th Annual Christmas Networking Banquet*

**Come connect with Christian  
Business Leaders of Orange County  
and celebrate Christ's birth!**

**DECEMBER 3, 2019 / 11:30 AM**

**CENTER CLUB ORANGE COUNTY**

650 Town Center Drive, Costa Mesa CA 92626

Valet Parking: \$10

## **RSVP**

**Register Here:**

<https://OCFusionChristmas2019.eventbrite.com>

**Members:** Complimentary

**Guests:** \$ 25 (Early Bird - by 11/25)  
\$ 35 (Advance Ticket - by 12/2)  
\$ 45 (At Door - on 12/3)

**Contact:** Rebekah Lee (714) 588-4774





# LEADERSHIPCOLLAB

2019

Hotel del Coronado • San Diego, CA  
September 29 - October 2, 2019



**VERNE HARNISH**

CEO, Gazelles, Inc.  
Author, *Scaling Up*



**LIZ BOHANNON**

Founder, Sseko Designs



**HORST SCHULZE**

Co-Founder, The Ritz-Carlton  
CEO, Capella Hotel Group



**BOB DOLL**

CES and Senior Portfolio  
Manager, Nuveen

MORE SPEAKERS AT [LEADERSHIPCOLLAB.COM/INTERNATIONAL](https://LEADERSHIPCOLLAB.COM/INTERNATIONAL)

**Opportunities to gather  
with other Christian  
business leaders don't  
occur frequently enough.**

And they often lack the space to process  
new information, ideate and plan for the  
future.

**That's why we created  
Leadership Collab 2019**

Leadership Collab 2019 serves as a  
vehicle for you to **gather together with  
other Christian business leaders, learn  
in community, and forge a path for  
God in the center of the workplace.**

**Join us on the island of Coronado  
in San Diego, California**



*Images courtesy of  
Hotel del Coronado*

**REGISTER NOW AT →  
[LEADERSHIPCOLLAB.COM/INTERNATIONAL](https://LEADERSHIPCOLLAB.COM/INTERNATIONAL)**

## Oasis International: Executive Level Volunteer Roles

### *A Chance for Kingdom Impact*

*Oasis' Mission* is to satisfy Africa's thirst for God's Word.

*Oasis' Vision* is to equip ten million African leaders to impact the global church by 2030.

*Oasis' Strategy* is to partner with authors, publishers, and booksellers for a commercially viable publishing sector with books written by and for Africans.

*Oasis' Purpose* is to answer the discipleship crisis in Africa where the world's fastest growing Christian nations and its 631 million Christians are becoming the new hub of global Christianity.

Oasis International is a ministry devoted to fostering a robust and sustainable pan-African publishing industry, working in Africa since 1995. Our vision is based on the belief that Bibles and books are indispensable to growing mature disciples of Jesus.

Working in partnership with African entrepreneurs, Oasis has distributed seven million books and Bibles to date, and 70 percent of Oasis's annual revenues are generated by sales. With the recently published *Africa Study Bible* as its flagship product, Oasis is on the threshold of a new era with a bold vision of increasing our effectiveness in equipping the Church in Africa for discipleship.

#### **Need for Executive Volunteers**

To create sustainable solutions to the discipleship crisis in Africa, the Christian community is beginning to move from giving away Bibles and resources from the West. Biblical materials that address the issues facing Christians in Africa that meet market needs, and that empower local distribution need to be produced. The challenges in

equipping believers in Africa are daunting: in-country transportation, international shipping, import regulations, contextualization of content, economic and banking issues, and lack of reliable distribution.

#### **Use Your Business Experience for Kingdom Impact**

Oasis is looking to identify two self-motivated, high-capacity business leaders for purposeful work that fulfills Christ's call to love and serve others. The following are two of servant leader roles:

**Strategy and joint ventures** – Because of the many challenges mentioned above, Oasis knows extreme partnership and joint ventures with ministry and business partners alike is necessary to its success. Oasis needs an executive to join our team who will help us navigate and negotiate productive partnerships. Last month, Oasis proposed a joint venture to a major publishing company, this experienced leader could position this joint venture opportunity to support the sale of 2-3 million affordable Bibles per year in Africa. A business leader with CEO or senior team experience would be a great fit for this role.

**Distribution, marketing and logistics** – More than a network of bookselling institutions, Oasis is a distribution company in Africa. A fully engaged Barnabas volunteer could help us devise the best way for Oasis to reinvent its sales, marketing and distribution strategy based on an envisioned regional hub model and could be invited to a white board session in Kenya in September for 1-2 day summit on this topic.

*If you are interested in one of these key volunteer roles, please contact:*

Steve Nelson, Executive Director of the Empowering African Voices Campaign  
[steve@oasisint.net](mailto:steve@oasisint.net); 630-917-4873 (m)



HARBOR MINISTRIES

# THIN PLACES TOUR

ORANGE, CA

**October 10th, 2019**

6pm - 8:30pm

At the home of Barnabas member Alan Pott  
2556 North San Miguel Drive  
Orange, CA 92687

Refreshments and appetizers at 6pm  
The Thin Places Experience at 7pm



[www.experienceharbor.com/thinplacestour](http://www.experienceharbor.com/thinplacestour)



## MASTER'S PROGRAM AUDIT CLASS

Strategic Life Mentoring for C-Suite Women Executives and Non-Profit Leaders in God's Kingdom

Held at: 2900 Bristol Street B-106, Costa Mesa, CA 92626

balance | margin | focus



Contact Andi Kang at  
(714) 962 1800 or  
akang@crownm.com

THE  
MASTER'S  
PROGRAM  
*for Women*

The Master's Program for Women is a unique program which offers coaching for women in leadership

Come and experience the extraordinary opportunity to discover your unique "Kingdom Calling". Consider a life of reduced distractions, increased margin, and personal entrepreneurship. Journey with other business and ministry leaders as you discover how to maximize your potential for the Kingdom at home, at church, in your community, at the marketplace and the world and move from success to significance.



June 25, 2019

Barnabas Partners

## Charting *Your* Course

I've got about 30 seconds to grab and hold your attention in this announcement. Let's see how I do. . .

Introducing **Charting *Your* Course**, a ground-breaking company that revitalizes small businesses by transforming their *unknowns into knowns* to boost productivity and revenues using Scripture examples and other exciting resources that, when effectively applied, yield unimaginable results.

Business owners will discover answers to the 5 vexing questions all entrepreneurs are asking:



If you know a business owner who's tired of trying to be a mere achiever and would rather become an *Achievist*™ who can *Articulate the Unknown*, use the contact information below and let's explore some ideas. Incidentally, we're offering *Management Succession* and *Corporate Governance* programs for more mature enterprises.



There, how'd I do?

**Bob**

Robert Maslac, Chief Navigation Officer

[info@chartingyourcourse.biz](mailto:info@chartingyourcourse.biz)

[www.chartingyourcourse.biz](http://www.chartingyourcourse.biz)

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**SALES@FRAMEWERKIMAGING.COM**

**949-478-4294**

**PO Box 7342  
Newport Beach, CA 92658**

## THE EPIDEMIC

(THE FOSTER CARE CRISIS)



**65% LEAVE FOSTER  
CARE WITHOUT  
A PLACE TO LIVE**



**47% PERCENT OF FORMER  
FOSTER CHILDREN ARE  
UNEMPLOYED THE FIRST 18  
MONTHS OUT OF FOSTER  
CARE**



**35% ARE INCARCERATED  
WITHIN 18 MONTHS**

**SOMETHING  
BETTER  
IS HERE.**

FRAMEWERK IMAGING COMBINES PURPOSE + ENTERPRISE TO HELP YOUNG ADULTS AFTER FOSTER CARE. AT FRAMEWERK IMAGING, YOUTH GAIN VOCATIONAL TRAINING WHILE YOU BENEFIT FROM A HIGH-QUALITY PRODUCT WITH COMPETITIVE PRICING AND A QUICK TURNAROUND. YOUR T-SHIRTS ARE CREATED USING DYE SUBLIMATION, WHICH INFUSES INK INTO THE FABRIC FOR A LONG-LASTING IMAGE.

FRAMEWERK IMAGING IS THE LATEST IN A CONTINUUM OF SKILL-BUILDING PROGRAMS FROM TEEN LEADERSHIP FOUNDATION, A NON-PROFIT ORGANIZATION INSTILLING SELF-CONFIDENCE AND SELF-RELIANCE IN TEENS IN FOSTER CARE SINCE 2007; REVENUE FROM FRAMEWERK IMAGING HELPS SUPPORT THOSE EFFORTS.

**FRAMEWERK**  
IMAGING





## TAKE THE ADVENTURE OF A LIFETIME WITH YOUR SON OR DAUGHTER!

In today's busy world, it is easy for schedules and plans to interfere with a family's values and priorities. The Adventures in Fatherhood course is designed to allow fathers and their children to recognize the value of their relationship with each other.



This is an opportunity for you and your son or daughter to set the cell phone and computer down and focus on your relationship with each other and with God.

Join us in the Ansel Adams Wilderness for a backpacking excursion through breathtaking mountain scenery with alpine lakes, granite cliffs, starlit skies, memorable moments with your child and uninterrupted time in God's presence.

— JUNE 20–23, 2019 —



BACKPACK THROUGH BREATHTAKING SCENERY



SWIM IN CRISP ALPINE LAKES



RAPPELLING AND ROCK CLIMBING



SLEEP UNDER THE STARLIT SKY



ONE-ON-ONE INTERACTION WITH YOUR DAUGHTER OR SON



UNINTERRUPTED TIME WITH GOD

— [NCFCALIFORNIA.COM/FATHERHOOD](http://NCFCALIFORNIA.COM/FATHERHOOD) —

# REACHING THE HUNGRY

in word and in deed

Mexico | Costa Rica |  
Philippines | Malawi

**GIVE  
GO  
SERVE**

- Talking Bibles
- Bible Studies
- Discipleship
- Jesus Film
- Water Wells
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- Prayer Team
- Eye Clinic
- Medical Care

Office: (760) 523-0777  
1018 Ranger Road  
Fallbrook, CA 92028

[www.reachingthehungry.org](http://www.reachingthehungry.org)





**You're invited!**

# **Celebration of Justice 2019: Protecting America's Future**

**With Keynote Speaker Larry Elder**



**Saturday, October 26, 2019  
6 p.m. to 9:30 p.m.**

**VIP Reception by Invitation, 5 p.m.**

**Disney's Grand Californian Hotel  
1600 Disneyland Drive  
Anaheim, California 92802**

**Black Tie Optional**

**Visit [PJI.org/COJ](http://PJI.org/COJ)  
to Purchase Tickets!**



**Emcee Todd Starnes**



**Special Guest  
Stephen Baldwin**

**Light in Hollywood Award Recipient**



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INSTITUTE**

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Delivering  
**RESULTS**  
for you is  
our priority!

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Web Design & Development



Digital Fundraising



Social Media



Digital Strategy



Search Engine

#### OUR **RESULTS**

- » More Ministry Supporters
- » More Digital Business Sales
- » More Digital Donations
- » More Digital Business Leads
- » More Gospel Reach
- » More Business Customers



#### **CONTACT US** TODAY!

» Ron Weber  
ron.weber@trinetsolutions.com  
949.442.8900 x217



» John Carley  
john.carley@trinetsolutions.com  
949.442.8900 x218





# MENTOR A LOCAL COLLEGE STUDENT



InterVarsity Christian Fellowship in Orange County is hosting a training on Thursday August 22 from 6:30-8:30pm (dinner included) to equip local Christians who want to volunteer with our work on campus by mentoring students

Thursday, August 22 - 6:30-8:30pm

Fuller Seminary Orange County

Register here: [tinyurl.com/ivstudent-mentoring](https://tinyurl.com/ivstudent-mentoring)

## **Free Ministry Seminar For TBG Partners & Ministry Leaders**



### **Learn to Think Like a Well-Rounded Chief Technology Officer**

**Technology can exponentially impact your organization...  
learn how to make exponentially better technology decisions!**

**Presented by Jon Frendl**

**Tuesday, August 27, 2019 - 8:00 am to 11:00 am**

Concordia University, 1530 Concordia West, Irvine, CA 92612  
Grimm Hall Conference Center is located at #27 Grimm Hall North



Jon Frendl, is a seasoned entrepreneur with over 18 years of experience in web platform and mobile application development, and has built two successful web development and mobile app development companies. One of his companies, Cappital, has over 20 employees and has served clients ranging from startups to Fortune 500 companies, and include recognizable brands like: Warner Brothers, Food4Less, Prager University, Ralphs, and Dannon. Jon has also played an integral/founding role in a number of startups, like [payyourrent.com](http://payyourrent.com), the second largest rent management platform and service to landlords in the United States. Jon was born and raised in Southern California and loves spending time with his wife of 8 years, Hannah, and their daughter, Bella.

#### **During this seminar, Jon will address the following questions:**

- How do I know this is software that will last for several years?
- What roll should IT be playing in these software decisions?
- How can I really be sure we are secure?
- How can I communicate faster with my tech team?
- There are SO many bugs in our software! What do we do?
- What are the pros and cons of outsourcing vs in-house vs hiring a local firm?
- Who on my team should be at the table when making major software decisions?

**To register, go to: [tiny.cc/August27](http://tiny.cc/August27)**

**For registration questions, please contact [Lisa.Franco@barnabasgroup.org](mailto:Lisa.Franco@barnabasgroup.org).**





# Let's Play Golf!

**First 20 Players to sign up!**

**Monday, October 21, 2019**

**Tee Time starts at 9:00 am**



## **Strawberry Farms Golf Course**

**11 Strawberry Farms Road  
Irvine, CA 92612**

**Cost \$45 per player**

**First 20 checks received, will play!**

**Limited to 20 players**

**Please make your check payable to  
The Barnabas Group and mail to:**

**Jim West**

**129 Avenida Cota**

**San Clemente, CA 92672**



**“SAVE THE DATE” for HOPE International’s seventh annual  
*INVESTING IN DREAMS* dinner and auction  
Thursday, November 14th at 5:30pm  
Fashion Island Hotel, Newport Beach-NEW VENUE!**

Join us for a celebration of the many ways the Orange County community is empowering over 950,000 men and women in 16 countries around the world, unleash their dreams and leave poverty behind. Much progress is being made in the fight against global poverty!

We’ll hear from Peter Greer, HOPE’s President and CEO, and Dave Valle, Founder of Esperanza, HOPE’s partner in the Dominican Republic, and together raise funds to help clients mobilize financial services with the hope of the Gospel and create brighter futures for their families and communities. The evening will include dinner, entertainment, and a live and silent auction.

We expect about 500 guests for this inspiring evening you won’t want to miss. Individual tickets are \$150 each, or a table for 10, \$1,500. Other sponsorship levels are available.

For sponsorship levels, volunteer or donate an auction item for the event, please contact Holly Wylie at [hwylie@hopeinternational.org](mailto:hwylie@hopeinternational.org), or call her at 714-580-2477.

## **HELP BRIDGES AT UCI IRVINE**

Join our Bridges team at UCI, for our Anteater Involvement Fair, September 23, 2019, 10:30 am - 4:00 pm. Our BHAG, is to welcome 1000 new international students. Students will be asked to take a spiritual interest survey, to share their contact info, activities of interest, and answer two questions: 1. Would you like to talk with someone about Christianity or starting a relationship with God? 2. Are you interested in meeting with other students to build relationships and to read and discuss the Bible? Every year, half of the students surveyed answer yes to one or more of these two questions, which enables us to get them plugged in right away. These first few hours on campus are critical, as most students establish their community for the next four years during this time. Students will receive a welcome bag, with invitations to our activities, Gospels of John, notebooks, highlighters, water bottles and ramen noodles. Join us if you are able, we know you will be encouraged. God is bringing the world to us, and we are excited to welcome them to our country and campus in the name of Jesus. Thank you.

Justin McDonald - 760.468.9934 -  
[justin.mcdonald@bridgesinternational.com](mailto:justin.mcdonald@bridgesinternational.com)



## Kids Around the World



Kids Around the World extends a huge THANK YOU to The Barnabas Group and Extreme Response for packing 50,000 meals for malnourished children in Malawi, Africa last November.

Sadly, each year, roughly 3 million children in the world die of hunger related causes. But there is hope...for when the body of Christ joins hands in service, God is glorified, the hungry are fed and the broken get blessed!

To learn more about our OneMeal food packing events or other volunteer opportunities with Kids Around the World, contact Debbie Morales at 949-643-1955.





## Plantenders Nursery OC Launches New Creative Community

SILVERADO CANYON, ORANGE COUNTY, CA - June 5, 2019, Plantenders Nursery OC, 15882 Santiago Canyon Rd., Silverado, CA, [plantenders.com](http://plantenders.com), [@plantenders\\_nursery\\_oc](https://www.instagram.com/plantenders_nursery_oc), launches a new creative community and will offer yoga, macrame, succulent, water color, essential oils, sewing, floral, and other workshops beginning on June 15, 2019.

Plantenders Nursery OC is happy to announce that we have been busily putting together workshops and classes we think you'll LOVE! We feel incredibly blessed and deeply grateful for the amazing artisans we're working with! If you want to take a class, you're a creative and are interested in teaching classes/workshops, have a need for some work and/or business space, or if you just want to join our community, contact us here: [plantenders.com](http://plantenders.com), 949-589-3000, [plantenderscreativecommunity@gmail.com](mailto:plantenderscreativecommunity@gmail.com), instagram: [plantenders\\_nursery\\_oc](https://www.instagram.com/plantenders_nursery_oc).

Plantenders Nursery was founded in 1977 in Trabuco Canyon, California by a newlywed couple - Laurie and Mary. In 1986 the nursery moved to its current location, previously a walnut farm, at 15882 Santiago Canyon Road, Silverado, CA. In 2019 the couple's daughter, also named Laurie, joined the business. The nursery is still family owned and operated.

## Hope International University

Hope International University cordially invites you to our annual *Spirit of Hope* Celebrity Concert & Awards Gala on Saturday, September 28, in the Grand Ballroom of the Disneyland Hotel. Guests will enjoy an elegant evening of live musical performances and gourmet dining. HIU's newly-installed President, Dr. Paul Alexander, will share his vision for the university, and notable members of the HIU community will be honored. The festivities begin with a reception at 5:30pm followed by the dinner and program which begins at 7:00. For tickets and information about sponsorship opportunities, visit [hiu.edu/spiritofhope](http://hiu.edu/spiritofhope).

## **You are invited!**

### **iHOPE Book Launch Celebration**

You are invited to celebrate the launch of iHOPE Ministries founder, Renod Bejjani's new book, *Muslims: 5 Biblical Essentials Every Christian Must Know and Do*. The book is currently the #1 new release in the Adult Christian Ministry category in Amazon.

While Islam is growing rapidly, Christians can reverse this trend with the five steps in this book, developed from biblical teaching and tested research. If you are concerned or curious about Muslims, this book will equip you with the right words and practical steps to make a difference in your own community.

*"Biblical, effective and simple. The '5 Essentials' is a straightforward answer to the questions many Christians have with how to deal with Muslims."*

The iHOPE Celebration Event will be Friday, August 9 from 7-8:30 p.m. at Beachpoint Church in Fountain Valley. Please RSVP by emailing [karen@iHOPEministries.org](mailto:karen@iHOPEministries.org) or calling 940-765-3889. The book is available for purchase from Amazon, Barnes and Noble and Westbow Press.

iHOPE Ministries' ([www.iHOPEministries.org](http://www.iHOPEministries.org)) vision is that every Muslim will have heard the Gospel through an authentic relationship with a Christian. iHOPE inspires and empowers Christians to help Muslims find and follow Jesus.

## **Stand to Reason Presents**

### **reTHINK Apologetics Student Conference Orange County**

Who's waiting for your students? When they leave the relative safety of your home, youth ministry, or church, who is waiting for them at school, at the university, in the culture, or at their workplace? What contrary ideas will they encounter; what challenges to Christianity will they face? And are they ready? According to the National Study of Youth and Religion, the typical Christian student does not know what they believe or why they believe it. In the words of the researchers, our students are "incredibly inarticulate about their faith," and it makes them prime targets for an aggressive secular culture looking to take them captive with false ideas (Colossians 2:8). Stand to Reason wants to partner with **YOU** to change that. That's why we've put together the [reTHINK Apologetics Student Conference](http://www.rethinkapologetics.com) for junior high, high school, and college students, this September 27 & 28 in Orange County. We've devoted an entire conference to answering the most common false ideas about God: *Is God good? Is God anti-science? Do Muslims and Christians worship the same God?* Plus, much more. For all the information and to register go to [www.rethinkapologetics.com](http://www.rethinkapologetics.com).



## KWAVE Upcoming Events

**KWAVE will be at the following events! Join us!**

**SoCal Harvest 2019** (August 23–25) <https://harvest.org/socal-harvest-2019/>

This is a free evangelical event at Anaheim's Angel Stadium with live music from well-known Christian artists, live interviews, the gospel message & more.

**Labour of Love 2019** (August 31) <https://labouroflovemusicfest.com/>

This is a free evangelical event at Bolsa Chica State Beach in Huntington Beach with live performances from well-known Christian artists, a gospel message, water baptisms, bounce houses, vendors and more.

## WHOLESONE EXCELLENCE IN CHILDREN'S ENTERTAINMENT... WHERE DID IT GO?

Kendu Films, LLC is delighted to announce that the recent surge of inappropriately controversial children's entertainment will soon be countered, at least in part, by a series of original animated films based on the *Invisible Tails* book series written and illustrated by former Disney animator Davy Liu.

The forthcoming feature length films will tell several of the Bible's best-known stories, but as seen from an entire animal kingdom's point of view.

Derived from Davy's God-centric worldview and fostered by his role in the production of *The Lion King* and other animated Disney films, each *Invisible Tails* story emphasizes virtue, ethics and Biblical morality as life-fulfilling attributes designed by God to guide every child's behavior and beliefs.

The films will be produced in the 3D genre of animated films like *Toy Story* and—though still in the late developmental stage—have already garnered considerable interest from both Christian and secular audiences.

Kendu's first film—*The Giant Leaf*—is expected to begin pre-production during the months soon to follow. Release of the film is expected in approximately 30-months.

For more information, please contact Lou Spampinato (lou@kendufilms.com) or Rick Dressler (rick@kendufilms.com).

May God bless all those attending this Barnabas Group meeting.



**A. CONTACT INFO**

<b>Ministry Name</b>	North Orange County YoungLives
<b>CEO Name &amp; Title</b>	Myrna Bittar, Area Director
<b>Primary Contact &amp; Title</b>	Myrna Bittar, Area Director
<b>Address, City, State, Zip</b>	PO Box 10793, Westminster, CA 92685
<b>Phone</b>	714.883.1340
<b>Fax</b>	-
<b>Email</b>	<a href="mailto:northocyounglives@gmail.com">northocyounglives@gmail.com</a> , <a href="mailto:myrnabittar@gmail.com">myrnabittar@gmail.com</a>
<b>Website</b>	northocyounglives.com

**B. KEY INFO**

<b>Year Founded</b>	2012
<b>Total Employees (FT &amp; PT)</b>	2 FT, 1 PT
<b>Total Volunteers</b>	80+
<b>Total Board Members</b>	15
<b>Total Donors (last 24 months)</b>	262
<b>Organizational Memberships</b>	<input type="checkbox"/> Evangelical Council for Financial Accountability (ecfa.org) <input type="checkbox"/> Christian Leadership Alliance <input checked="" type="checkbox"/> Other: <u>Young Life</u>
<b>Is your IRS 990 form available for public inspection?</b>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
<b>Do you have an annual audited financial statement that meets ECFA's Standard No. 3 and is available to the public?</b>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> We will meet this standard by (date): _____

**C. FINANCIAL INFO** (per ECFA reporting categories – [www.ecfa.org](http://www.ecfa.org))

	<b>Last Fiscal Year Actual</b>	<b>Current Fiscal Year Budget</b>	<b>Estimated Budget Coming Year</b>
<b>INCOME</b>			
Donated Income	\$215,734	\$245,000	\$263,100
All Other Income	\$19,827	\$20,000	\$20,000
<b>Total Income</b>	<b>\$235,561</b>	<b>\$265,000</b>	<b>\$283,100</b>
<b>EXPENSE</b>			
Program Services	\$101,378	\$115,107	\$130,370
General & Administrative	\$93,063	\$102,987	\$120,627
Fundraising	\$15,488	\$23,200	\$22,930
<b>Total Expense</b>	<b>\$209,929</b>	<b>\$241,294</b>	<b>\$273,927</b>

**D. OUR "ELEVATOR SPEECH" (external)**

<b>Brand Promise</b> (slogan or tagline)	YoungLives works to practically equip teen moms and teen dads by building a family of support around them, to empower them to care for their children today so they will be prepared for tomorrow.
<b>What do you do?</b> (50 words or less)	Through mentoring, parenting classes, club and camp experiences, we enter the world of teen moms and dads encouraging them to become the men and women God created them to be. Empowering them to make positive choices, set and achieve goals, and live a future in Christ.
<b>Key Endorsements</b> (names of people or organizations)	24 Carrots Catering, Branches Huntington Beach Church, Calvary Chapel Refuge, Danny Gokey, Jeff and April Hanson, John Tumminello, Mark and Margaret Friend, Newsong Church, Rockharbor Church, Transparent Productions.
<b>Our "BHAG" (Big Holy Audacious Goal) is:</b>	Usher teen parents into real and deep relationship with God and see their children grow up differently than they did. We want to see

	healing in the broken places of their hearts and watch as the cycle of poverty and teen pregnancy is broken in their families.
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### E. THE FIVE DRUCKER QUESTIONS (internal)

From: *The Peter F. Drucker Foundation Self-Assessment Tool: The Five Most Important Questions Every Nonprofit Organization Must Ask* (leadertoleader.org)

<b>1. What is our mission?</b>	Our mission is to introduce teen moms and teen dads to Christ and help them grow in their faith.
<b>2. Who is our customer?</b>	<ul style="list-style-type: none"> <li>Our PRIMARY customer is: Teen moms and teen dads (age 13-19) in North Orange County.</li> <li>Our SUPPORTING customers are: Have a heart for teen parents, disenfranchised youth, babies, adoption, pro-life, evangelism, parenting etc.</li> </ul>
<b>3. What does the (PRIMARY) customer value?</b>	Parenting classes, where they learn practical parenting skills, and receive a sense of belonging without being judged. Our "secret sauce" is relationships.
<b>4. What have been our results?</b>	This last school year we have worked with over 240 teen parents. Many teen parents have come to Christ. This year we entered our fourth school district, Anaheim Unified.
<b>5. What is our plan?</b>	We plan to continue to provide support and parenting classes to our current districts and hope to grow ministry to the city of Anaheim, which has the 2 <sup>nd</sup> highest teen pregnancy rate after Santa Ana.

### F. S.W.O.T. ANALYSIS

STRENGTHS	WEAKNESSES	OPPORTUNITIES	THREATS
<ul style="list-style-type: none"> <li>Presence in public schools in 4 districts</li> <li>Large network of teen parents</li> <li>Young Life affiliation</li> <li>Large volunteer base</li> </ul>	<ul style="list-style-type: none"> <li>Small staff team</li> <li>Dependency on a handful of large donors and fundraisers</li> </ul>	<ul style="list-style-type: none"> <li>Starting a club in Anaheim</li> <li>Sharing the ministry with new audiences</li> </ul>	<ul style="list-style-type: none"> <li>Growing budget</li> </ul>

### G. THREE STRATEGIC (and specific) WAYS FOR TBG MEMBERS TO BECOME INVOLVED

No.	Opportunity/Task/Volunteer Role	Target Date
1	Expanding our network- making introductions to churches, individuals, etc. that you believe would be excited about what we do.	Ongoing
2	Committee chair for our current committee. Someone that will help with big picture ministry planning and help maximize our current committee members' effectiveness	Ongoing
3	Volunteers for Huntington Beach, Santa Ana, and Anaheim clubs. Goal of recruiting and training 10-15 new volunteers in order to start a club in Anaheim.	October 2019
	<u>Major Prayer Request:</u> For the ministry to continue to stay true to our mission of introducing teen parents to Christ and helping them grow in their faith. For God to continue to provide the people and resources for us to be effective. For strength for our staff and the resources to hire another staff member. That the Lord would give our staff and committee wisdom and discernment in this upcoming school year. Thank you!	



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## A. CONTACT INFO

<b>Ministry Name</b>	Teen Challenge of Southern California, Inc.
<b>CEO Name &amp; Title</b>	Ron Brown, Executive Director
<b>Primary Contact &amp; Title</b>	Paulette Nagle, Executive Assistant
<b>Address, City, State, Zip</b>	5445 Chicago Ave., Riverside, CA 92507
<b>Phone</b>	951.682.8990
<b>Email</b>	paulette.nagle@teenchallenge.org
<b>Website</b>	www.teenchallenge.org

## B. KEY INFO

<b>Year Founded</b>	1963
<b>Total Employees (FT &amp; PT)</b>	129 FT/1 PT
<b>Total Volunteers</b>	600
<b>Total Board Members</b>	17
<b>Total Donors (last 24 months)</b>	Approx. 28,400
<b>Organizational Memberships</b>	<input checked="" type="checkbox"/> Evangelical Council for Financial Accountability (ecfa.org) <input type="checkbox"/> Christian Leadership Alliance <input type="checkbox"/> Other: _____
<b>Is your IRS 990 form available for public inspection?</b>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
<b>Do you have an annual audited financial statement that meets ECFA's Standard No. 3 and is available to the public?</b>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> We will meet this standard by (date): _____

## C. FINANCIAL INFO (per ECFA reporting categories – www.ecfa.org)

	<b>Last Fiscal Year Actual</b>	<b>Current Fiscal Year Budget</b>	<b>Estimated Budget Coming Year</b>
<b>INCOME</b>			
Donated Income	\$ 8,139,941.00	\$8,285,761.08	\$ 9,114,337.19
All Other Income	\$ 3,990,421.00	\$3,994,762.08	\$ 4,394,238.29
<b>Total Income</b>	\$ 12,130,362.00	\$12,280,523.16	\$ 13,508,575.48
<b>EXPENSE</b>			
Program Services	\$ 10,151,275.00	\$ 10,734,350.68	\$ 11,807,785.74
General & Administrative	\$ 959,633.00	\$ 1,014,753.04	\$ 1,116,228.34
Fundraising	\$ 854,911.00	\$ 904,015.95	\$ 994,417.54
<b>Total Expense</b>	\$ 11,965,819.00	\$ 12,653,119.66	\$ 13,918,431.63

## D. OUR "ELEVATOR SPEECH" (external)

<b>Brand Promise</b> (slogan or tagline)	Ours is a missional movement that unashamedly follows Christ, embraces servant leadership, and shares transforming grace.
<b>What do you do?</b> (50 words or less)	Teen Challenge of Southern California, Inc. is a faith-based organization that has provided residential and outreach programs for troubled young people and children since 1963. We have eight residential centers located in Southern California impacting hundreds of people each year. Totally privately supported, all services are provided without any charge.
<b>Key Endorsements</b> (names of people or organizations)	Courts, law enforcement agencies and community based organizations definitely endorse our organization.
<b>Our "BHAG" (Big Holy Audacious Goal) is:</b>	New Life Expansion Project is transforming Teen Challenge presence in every community in Southern California that has a population of 100,000 to bring hope to those who have alcohol and substance abuse issues.

## E. THE FIVE DRUCKER QUESTIONS (internal)

From: *The Peter F. Drucker Foundation Self-Assessment Tool: The Five Most Important Questions Every Nonprofit Organization Must Ask* (leadertoleader.org)

<b>1. What is our mission?</b>	We provide youth, adults and families with an effective and comprehensive Christian faith-based solution to life-controlling drug and alcohol problems in order to become productive members of society. By applying Biblical principles, Teen Challenge endeavors to help people become mentally-sound, emotionally-balanced, socially-adjusted, physically-well, and spiritually-alive.
<b>2. Who is our customer?</b>	<ul style="list-style-type: none"> <li>Our PRIMARY customers are those with life-controlling drug &amp; alcohol problems.</li> <li>Our SUPPORTING customers are:</li> </ul>
<b>3. What does the (PRIMARY) customer value?</b>	The importance of the Lord in their life and living the life that the Lord intended for them before they made a wrong turn.
<b>4. What have been our results?</b>	We have excellent results after our students have completed the induction phase of three months and then nine months in our Christian Life Training Centers. We are all about facilitating life transformation one person at a time.
<b>5. What is our plan?</b>	To provide youth, adults and families with an effective and comprehensive Christian faith-based solution to life-controlling drug and alcohol problems in order to become productive members of society.

## F. S.W.O.T. ANALYSIS

STRENGTHS	WEAKNESSES	OPPORTUNITIES	THREATS
Experienced and strong leadership Strong National & International presence Proven track record of success with programs Positive impact on communities after students graduate and re-integrate	Limited funding sources Establish a capital campaign Competition for grants, sponsorships and donations	Create workforce development opportunities for students Connect graduates with employers who need reliable, honest, Christian employees Continue to share the Word of God with those with life controlling issues through our ministry Connect graduates with local churches	Depressed Economy Limited Funding Sources

## G. THREE STRATEGIC (and specific) WAYS FOR TBG MEMBERS TO BECOME INVOLVED

No.	Opportunity/Task/Volunteer Role	Target Date
<b>1</b>	Volunteers who could help our directors by providing their expertise in the fields of management and how to run an organization.	ASAP
<b>2</b>	Business owners to consider hiring Teen Challenge graduates to assist with their transition after one year with the Teen Challenge ministry. Our graduates need to become employed and viable; we need business owners who understand redemption and giving our students a second chance to prove themselves.	ASAP
<b>3</b>	We need members who are willing to go through our screening process to be involved with our adolescent prevention programs. We also need members who would be interested in tutoring at our Life Skill Schools to work with students from challenged neighborhoods who need assistance with homework to help increase protective factors.	ASAP
	<u>Major Prayer Request:</u> Please pray for our New Life Expansion vision to have Teen Challenge presence in every community in Southern California that has a population of 100,000 to bring hope to those who have alcohol and substance abuse issues.	





## TEEN CHALLENGE OF SOUTHERN CALIFORNIA

Name: \_\_\_\_\_

Email: \_\_\_\_\_ Phone: \_\_\_\_\_

Address: \_\_\_\_\_

Please circle the number that represents your interest in engaging with **Teen Challenge**:

(0 represents no interest other than getting emailed information and 10 means you want to meet as soon as possible to discuss next steps)

0    1    2    3    4    5    6    7    8    9    10

### Please check all that apply:

- ☐ I would like a tour of the nearest Teen Challenge campus.
- ☐ I would like to receive regular email updates from Teen Challenge Southern California, including encouraging devotionals and stories of lives changed through the ministry of TCSC.
- ☐ I would like someone to contact my pastor to see how we can partner together. My pastor's name and email is: \_\_\_\_\_
- ☐ I think I can help you develop a more strategic approach to:  
\_\_\_\_\_ Help create volunteer opportunities  
\_\_\_\_\_ Innovation  
\_\_\_\_\_ Marketing and communications  
\_\_\_\_\_ Strategic partnerships  
\_\_\_\_\_ Other
- ☐ I will pray for your mission and impact.





# the KINGDOM OPPORTUNITY

Name: \_\_\_\_\_ Phone: \_\_\_\_\_

Email address: \_\_\_\_\_

Please circle the number that represents your interest in engaging with **the Kingdom Opportunity**:

(0 means no interest other than getting emailed info, 10 means you want to meet as soon as possible to discuss next steps)

0      1      2      3      4      5      6      7      8      9      10

**Please check all that apply:**

☐

I want to be an Initial Judge\* - choose from the 100 or so ministries that will enter and these down to the final 20.

☐

I want to be a Finalist Judge\* - choose the finalists from the final 20

*\*Both these groups will go through 2-3 hours of training on what to look for, questions to ask, how to research.*

☐

I want to help with event planning

☐

I want to help with promotion

☐

Other ways I can help:

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**A. CONTACT INFO**

<b>Ministry Name</b>	Steiger International
<b>CEO Name &amp; Title</b>	Aaron Pierce, Executive Director
<b>Primary Contact &amp; Title</b>	Aaron Pierce, Executive Director
<b>Address, City, State, Zip</b>	PO Box 1233, Minnetonka MN 55345
<b>Phone</b>	763 232 4282
<b>Fax</b>	N/A
<b>Email</b>	<a href="mailto:aaron@steiger.org">aaron@steiger.org</a>
<b>Website</b>	<a href="http://www.steiger.org">www.steiger.org</a>

**B. KEY INFO**

<b>Year Founded</b>	1987
<b>Total Employees (FT &amp; PT)</b>	81
<b>Total Volunteers</b>	519
<b>Total Board Members</b>	9
<b>Total Donors (last 24 months)</b>	1879 (including donors outside the US)
<b>Organizational Memberships</b>	Evangelical Council for Financial Accountability (ecfa.org) Missio Nexus, Lausanne Movement, Global Alliance for Church Multiplication
<b>Is your IRS 990 form available for public inspection?</b>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
<b>Do you have an annual audited financial statement that meets ECFA's Standard No. 3 and is available to the public?</b>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> We will meet this standard by (date): _____

**C. FINANCIAL INFO** (per ECFA reporting categories – [www.ecfa.org](http://www.ecfa.org))

	<b>Last Fiscal Year Actual</b>	<b>Current Fiscal Year Budget</b>	<b>Estimated Budget Coming Year</b>
<b>INCOME</b>			
Donated Income	1,667,702	2,039,805	2,500,000
All Other Income	35,727	41,900	50,000
<b>Total Income</b>	1,703,429	2,081,705	2,550,000
<b>EXPENSE</b>			
Program Services	1,197,296	1,503,165	1,775,000
General & Administrative	301,214	450,858	600,000
Fundraising	69,499	126,140	175,000
<b>Total Expense</b>	1,568,009	2,080,163	2,550,000

**D. OUR "ELEVATOR SPEECH" (external)**

<b>Brand Promise</b> (slogan or tagline)	Steiger is a worldwide mission organization that is called to reach and disciple the Global Youth Culture for Jesus
<b>What do you do?</b> (50 words or less)	Steiger raises up missionaries and equips the local church to proclaim the message of Jesus in the language of the Global Youth Culture and establishes long-term teams in cities through ongoing outreach, discipleship and local church partnership.
<b>Key Endorsements</b> (names of people or organizations)	GoodWORD Partnership (Blair Carlson, former international director for the Billy Graham Association) Lausanne Movement (leading "Global Secularization" initiative) Global Alliance for Church Multiplication (leading "Genos" initiative)
<b>Our "BHAG" (Big Holy Audacious Goal) is:</b>	Steiger's 2025 vision is establish 100 Steiger teams in 100 Global Cities reaching 1,000,000 people and engaging in 10,000 new discipleship relationships annually.



## E. THE FIVE DRUCKER QUESTIONS (internal)

From: *The Peter F. Drucker Foundation Self-Assessment Tool: The Five Most Important Questions Every Nonprofit Organization Must Ask* (leadertoleader.org)

<b>1. What is our mission?</b>	Steiger is a worldwide mission organization that is called to reach and disciple the Global Youth Culture for Jesus
<b>2. Who is our customer?</b>	<ul style="list-style-type: none"> <li>Our PRIMARY customer is: The Global Youth Culture. The current urban generation, connected by consumerism, social media, and the entertainment industry forms the largest global culture ever to exist. It spans the globe, sharing the same values, listening to the same music, watching the same movies, and sharing the same posts. This global culture is largely influenced by one predominant worldview. Secular Humanism.</li> <li>Our SUPPORTING customers are: The Church</li> </ul>
<b>3. What does the (PRIMARY) customer value?</b>	Due to a consumer lifestyle and sexual brokenness, the two greatest "felt needs" of the Global Youth Culture are loneliness and meaninglessness. They long for real relationships and a meaningful live - even though their secular humanistic worldview offers neither. Only a relationship with their creator, through Jesus Christ, will meet their deepest needs.
<b>4. What have been our results?</b>	Last Year's Results: 103,655 reached with the Gospel in 21 countries, 1,056 new discipleship relationships established, and 13,422 attended Steiger training events
<b>5. What is our plan?</b>	Establish 100 long-term teams in cities (including 10 in the U.S.) through ongoing outreach, discipleship and local church partnership.

## F. S.W.O.T. ANALYSIS

STRENGTHS	WEAKNESSES	OPPORTUNITIES	THREATS
<ul style="list-style-type: none"> <li>Proven track record</li> <li>Action oriented mission</li> <li>Entrepreneurial spirit</li> </ul>	<ul style="list-style-type: none"> <li>Spread too thin</li> </ul>	<ul style="list-style-type: none"> <li>The Church sees need</li> <li>High demand</li> </ul>	<ul style="list-style-type: none"> <li>Outgrow our infrastructure</li> </ul>

## G. THREE STRATEGIC WAYS FOR TBG MEMBERS TO BECOME INVOLVED

No.	Opportunity/Task/Volunteer Role	Target Date
1	Network: Introduce Steiger to potential future Steiger city teams leaders, church partners and other influencers in the Orange County area in order to eventually help establish a Steiger city team	Fall 2019
2	Franchise business professionals to help incorporate franchising principles into Steiger's "city team" model for rapid multiplication	Fall 2019
3	Provide professional one-on-one mentorship for young leaders leading new Steiger city teams around the world.	Fall 2019
	<u>Major Prayer Request:</u> That God would draw dynamic, young evangelists and disciplers to reach the secularized youth culture of our cities.	

NAME: \_\_\_\_\_

BEST CONTACT PHONE NUMBER: \_\_\_\_\_

EMAIL ADDRESS: \_\_\_\_\_

MAILING ADDRESS: \_\_\_\_\_

## Interest Level

Please circle the number that represents your interest in engaging with Steiger: (1 means only receiving information via email, 10 means you want to connect as soon as possible to discuss next steps)

0      1      2      3      4      5      6      7      8      9      10

## Bridge the Gap: How Can I Further Connect?

I am interested in more information about the following Steiger resources:

- ☐ Steiger Missions School
- ☐ Jesus in the Secular World book, conference, and small group study
- ☐ Provoke&Inspire Podcast
- ☐ Steiger City Teams and how to establish one

## Network

- ☐ I want to introduce Steiger to a pastor/leader from my church, to talk about hosting a Jesus in the Secular World conference/seminar, in order to equip people in my church to reach the Global Youth Culture of my city (and beyond).
- ☐ I would like to help start the process of establishing a Steiger City Team in my area by facilitating an informational meeting to introduce the following types of people to the mission of Steiger:
  - Young people I know with a passion for reaching the lost
  - Church leaders
  - Christian influencers
  - Prayer warriors and potential supporters with a heart for lost, secular young adults
- ☐ I want to be added to the Steiger mailing list so I can receive monthly news, information about upcoming events, and resources relating to Steiger's effort to reach the Global Youth Culture in the USA and around the world.

## Provide Expertise

- ☐ I would like to offer my franchise expertise to help incorporate franchising principles into Steiger's City Team model for rapid multiplication.
- ☐ I am interested in providing professional one-on-one mentorship (initial commitment is 2-3 phone/video calls) for young leaders of new Steiger City Teams in the US and around the world.



# YWAM SHIPS KONA

## A. CONTACT INFO

Ministry Name	YWAM Ships Kona
CEO Name & Title	Brett Curtis – CEO
Primary Contact & Title	Jenna Paetkau – Personal Assistant
Address, City, State, Zip	75-5687 Alii Drive, Kailua Kona, HI 96740
Phone	808 498 5096
Fax	N/A
Email	brett.curtis@ywamships.net
Website	ywamshipskona.org

## B. KEY INFO

Year Founded	2011
Total Employees (FT & PT)	1x Accountant
Total Volunteers	200 Full-time YWAM volunteers and staff
Total Board Members	9
Total Donors (last 24 months)	496
Organizational Memberships	<input checked="" type="checkbox"/> Evangelical Council for Financial Accountability (ecfa.org) <input type="checkbox"/> Christian Leadership Alliance <input type="checkbox"/> Other: _____
Is your IRS 990 form available for public inspection?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Do you have an annual audited financial statement that meets ECFA's Standard No. 3 and is available to the public?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> We will meet this standard by (date): _____

## C. FINANCIAL INFO (per ECFA reporting categories – www.ecfa.org)

	Last Fiscal Year Actual	Current Fiscal Year Budget	Estimated Budget Coming Year
<b>INCOME</b>			
Donated Income	2,496,963.57	2,589,363.23	
All Other Income	763,325.41	1,570,011.80	
Total Income	3,260,288.98	4,159,375.03	
<b>EXPENSE</b>			
Program Services	1,733,749.22	2,017,538.69	
General & Administrative	1,501,702.18	1,566,645.71	
Fundraising	48,430.70	12,000.00	
Total Expense	3,283,882.10	3,596,184.40	

## D. OUR "ELEVATOR SPEECH" (external)

Brand Promise (slogan or tagline)	Serving the isolated islands of the Pacific
What do you do? (50 words or less)	YWAM Ships Kona exists to serve isolated islands and remote villages through health and healing services. Using ships to serve is not just a good option for these locations, it's the ONLY option. Islands without airports or bridge access, are limited to ships able to reach them and provide services.
Key Endorsements (names of people or organizations)	Sir Rabbie Nameilu - previous Prime Minister of Papua New Guinea and Patron
Our "BHAG" (Big Holy Audacious Goal) is:	To have 40 ships to serve around the Pacific Rim



## YWAM SHIPS KONA

### E. THE FIVE DRUCKER QUESTIONS (internal)

From: The Peter F. Drucker Foundation Self-Assessment Tool: The Five Most Important Questions Every Nonprofit Organization Must Ask ([leadertoleader.org](http://leadertoleader.org))

1. What is our mission?	YWAM Ships Kona exists to supply critical medical aid and the hope of the gospel to people living on isolated islands and remote locations without airport or road access. Our ships carry qualified medical staff and other volunteers who serve isolated areas through health care access and education.
2. Who is our customer?	<ul style="list-style-type: none"> <li>Our <b>PRIMARY</b> customer is: The residents of remote and hard to access villages.</li> <li>Our <b>SECONDARY</b> customers are: Willing volunteers from the Marine, Medical, Business, Government and Church spheres.</li> </ul>
3. What does the (PRIMARY) customer value?	Medical aid otherwise unavailable and the hope of the gospel
4. What have been our results?	Since starting in 2011, YWAM Ships Kona has: Reached 284 villages on isolated islands, with 947 volunteers, serving 269,942 people with medical and educational services, seeing 5,656 salvations, 8,941 Bibles and 4,153 Jesus films delivered.
5. What is our plan?	To serve 100,000 people a year by 2025 (12% growth per year)

### F. S.W.O.T. ANALYSIS

STRENGTHS	WEAKNESSES	OPPORTUNITIES	THREATS
<ul style="list-style-type: none"> <li>Access to willing and hardworking unpaid volunteers (less expenses)</li> <li>Access to ships able to reach isolated islands</li> <li>Apart of the bigger, well-known YWAM network</li> <li>Built on solid values based on the YWAM DNA</li> </ul>	<ul style="list-style-type: none"> <li>Dependence on funding</li> <li>Being a young and unknown ministry</li> <li>High turnover of staff</li> <li>Difficulty recruiting people with professional skill sets</li> </ul>	<ul style="list-style-type: none"> <li>Strong contacts database (28,000)</li> <li>Strong social media following (21,000 on Facebook)</li> <li>Big pool of YWAM Alumni</li> <li>More country invitations than we are able to fulfill</li> </ul>	<ul style="list-style-type: none"> <li>Finances</li> <li>Age of ministry (only 8 years old)</li> <li>Survey deadlines on ships</li> </ul>

### G. THREE STRATEGIC (and specific) WAYS FOR TBG MEMBERS TO BECOME INVOLVED

No.	Opportunity/Task/Volunteer Role	Target Date
1	<b>GO</b> Come for 2 weeks or more and serve on board one of our medical ships or at one of our training facilities. We are online 12 months of the year so select an outreach month that best suits you and come volunteer! Next available dates start September 2019. You don't have to be medical professional or a mariner to get involved - come as a general volunteer and help out where you can. <a href="http://ywamshipskona.org/volunteer/">ywamshipskona.org/volunteer/</a>	Ongoing
2	<b>TECHNICAL MANNING</b> If you have anyone in your network that is in either a medical or maritime profession please consider connecting us. Our volunteer labor force is key to our future growth. <a href="mailto:directorsoffice@ywamships.net">directorsoffice@ywamships.net</a>	Ongoing
3	<b>ADVISORS</b> Advisors in the following categories would be very helpful as we scale up: Legal, financial, IT, ship management and business. <a href="mailto:brett.curtis@ywamships.net">brett.curtis@ywamships.net</a>	Ongoing
	<b>Major Prayer Requests:</b> <ul style="list-style-type: none"> <li>Marine, medical and administrative volunteers</li> <li>Funding, gifts-in-kind</li> <li>Governmental and corporate favor</li> </ul>	



# **ywam** FEEDBACK **ships kona** FORM

SERVING THE ISOLATED

Full name: \_\_\_\_\_ Email: \_\_\_\_\_

Address: \_\_\_\_\_ Phone: \_\_\_\_\_

\_\_\_\_\_

Please circle the number that represents your interest in engaging with **YWAM Ships Kona**. Brett Curtis will be in town on Aug 6-15th, 2019. Contact him at +1 808 498 5096.

*0 means no interest other than getting emailed info,  
10 means you want to meet as soon as possible to discuss next steps.*

0    1    2    3    4    5    6    7    8    9    10

**Please check all that apply:**

- ☐ I would like to be a volunteer, please send me dates.
- ☐ I would like to help by introducing you to some of the people/organizations in my network.
- ☐ I would like to host a networking dessert & coffee.
- ☐ I think I can help you develop strategies to scale up in
  - \_\_\_ Finance
  - \_\_\_ Fund development
  - \_\_\_ Branding and marketing
  - \_\_\_ I.T.
  - \_\_\_ HR
  - \_\_\_ Other
- ☐ I know of someone who might be interested in attending your missionary training courses/schools.



## A. CONTACT INFO

<b>Ministry Name</b>	Million Kids
<b>CEO Name &amp; Title</b>	Opal Singleton, President and CEO
<b>Primary Contact &amp; Title</b>	Opal Singleton, President and CEO
<b>Address, City, State, Zip</b>	PO Box 7295, Riverside Ca 92513
<b>Phone</b>	951-323-0298
<b>Email</b>	<a href="mailto:Osingle405@aol.com">Osingle405@aol.com</a>
<b>Website</b>	<a href="http://www.MillionKids.org">www.MillionKids.org</a> , <a href="http://www.ExploitedCrimes.com">www.ExploitedCrimes.com</a> Facebook: MillionKids

## B. KEY INFO

<b>Year Founded</b>	2008
<b>Total Employees (FT &amp; PT)</b>	All volunteer staff
<b>Total Volunteers</b>	6
<b>Total Board Members</b>	6
<b>Total Donors (last 24 months)</b>	447
<b>Organizational Memberships</b>	[ ] Evangelical Council for Financial Accountability (ecfa.org) [ ] Christian Leadership Alliance [ x ] Other: __Law Enforcement Intelligence Unit, Peace Officer's Standardized Training, _____
<b>Is your IRS 990 form available for public inspection?</b>	[ x ] Yes [ ] No

## C. FINANCIAL INFO (per ECFA reporting categories – [www.ecfa.org](http://www.ecfa.org))

	<b>Last Fiscal Year Actual</b>	<b>Current Fiscal Year Budget</b>	<b>Estimated Budget Coming Year</b>
<b>INCOME</b>			
Donated Income	105,552.	145,000	165,000
All Other Income	19,210.00	126,000	65,000
<b>Total Income</b>	124,762	271,000	230,000
<b>EXPENSE</b>			
Program Services	64,000	175,000	175,000
General & Administrative	7,000	15,000	22,000
Fundraising	0.00	0.	
<b>Total Expense</b>	71,0000	190,000	197,000

## D. OUR “ELEVATOR SPEECH” (external)

<b>Brand Promise</b> (slogan or tagline)	Million Kids: Keeping Kids safe from predators
<b>What do you do?</b> (50 words or less)	Educate parents, teens, school officials, law enforcement and church officials about sex trafficking, sextortion and social media exploitation.
<b>Key Endorsements</b> (names of people or organizations)	Dr. Skip Lanfried, Yorba Linda Friends Church Dr. Erroll Southers, USC Sol Price Safe Communities Institute Capt. Craig Poulson, Los Angeles Fire Leadership Training Academy, Riverside County District Attorney, Mike Hestrin,
<b>Our “BHAG” (Big Holy Audacious Goal) is:</b>	Challenge millions of young people, parents and Christian leaders to visualize the power of technology to glorify God around the globe and equip them to understand how the Internet works and how advancing technologies (artificial intelligence, encryption, mass audience live streaming, crypto currency and the Dark Net) can be used by predators to exploit our kids.

## E. THE FIVE DRUCKER QUESTIONS (internal)

<b>1. What is our mission?</b>	Keeping Kids safe from predators through education for prevention and intervention from crimes of sexual exploitation.
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<b>2. Who is our customer?</b>	<ul style="list-style-type: none"> <li>Our PRIMARY customer is: Parents, Teens, Law Enforcement, Schools and Educators, Civic Groups, Medical personnel and Churches and faith-based organization.</li> </ul>
<b>3. What does the (PRIMARY) customer value?</b>	Million Kids ten years of research on advanced technology in crime and crime fighting and their ability to present the materials in a way that will help each person help keep kids safe from predators.
<b>4. What have been our results?</b>	Million Kids has educated over 300,000 first responders, social workers, therapists, educators, medical personnel, parents and teens about human trafficking, sextortion, social media exploitation, and child pornography. We have sat with hundreds of parents of exploited youth, and helped many kids who are being sextorted.
<b>5. What is our plan?</b>	Million Kids plans to make a documentary to be provided free to every high school and middle school in the US and parents. It will be called "Impact: Your Place in History". It will inform students/parents about how the internet is made and how pedophiles will use advanced technologies to access, groom, recruit and exploit them. We will create an army of volunteers to help us distribute the documentary into school classrooms across the U.S. We will seek media opportunities to announce the video. We will use significant social media marketing and multimedia marketing.

#### F. S.W.O.T. ANALYSIS

STRENGTHS	WEAKNESSES	OPPORTUNITIES	THREATS
<ul style="list-style-type: none"> <li>Expertise on Technology /Crime Solving. /Nationally recognized leader/speaker combating trafficking/social media exploitation</li> <li>Published Books/Radio Shows</li> <li>Nationwide Law Enforcement Trainer</li> <li>Obtained funding for Documentary</li> <li>Global Podcast with over 150 hours of free human trafficking training</li> </ul>	<ul style="list-style-type: none"> <li>Need to connected with schools, PTA's, churches/education/spiritual organizations across the US.</li> <li>Additional Cash flow needed for national wide role out of documentary</li> <li>Public Relations Expertise.</li> <li>Naivety of Parents and Christian Leadership in understanding the implications of changing technologies.</li> </ul>	<ul style="list-style-type: none"> <li>Promotion of Documentary Recently released book "Societal Shift: A World Without Borders and a Home without walls. developing Team Captains across the US to champion the documentary in schools, PTAs and civic groups.</li> <li>Christian Leadership to champion programs to educate parents on advancing technologies.</li> </ul>	<ul style="list-style-type: none"> <li>Shortage of committed leadership /volunteers to get documentary in the schools nationwide</li> <li>Shortage of editorial/publishing and media opportunities.</li> <li>Shortage of funding and media opportunities to get the national attention we need for the project.</li> </ul>

#### G. THREE STRATEGIC (and specific) WAYS FOR TBG MEMBERS TO BECOME INVOLVED

No.	Opportunity/Task/Volunteer Role	Target Date
1	Become a Team Captain to champion getting the documentary into schools, churches, PTAs and to parents across the U.S.	
2	Provide media and publicity opportunities to promote the documentary across the U.S.	
3	Open the door for church and faith-based organizations to present on the subject of Societal Shift: A World without Borders, a Home without Walls.	
	<u>Major Prayer Request:</u> Pray for direction on the documentary production and for volunteers to come forward, and resources necessary for nationwide distribution.	



NAME: \_\_\_\_\_ CONTACT NUMBER: \_\_\_\_\_

BUSINESS AFFILIATION: \_\_\_\_\_

EMAIL: \_\_\_\_\_ OTHER CONTACT NUMBER \_\_\_\_\_

Please circle the number that represents your interest in engaging with Million Kids. 1 = highest 10 lowest

1      2      3      4      5      6      7      8      9      10

\_\_\_ I want to be added to your free Million Kids email list so I can receive updates on technologies and how they affect the crimes of sexual exploitation.

\_\_\_ I would like to invite Million Kids to present the impact of Societal Shift: A world without Borders And a Home without Walls to our Foundation, Corporation, Church, Leadership Organization.

\_\_\_ I am interested in being trained to become a Team Captain to help in the nationwide distribution of the documentary "Impact: Your Place in History" to schools, PTA, and parents across the nation.

\_\_\_ I am interested in attending the 7-hour in-depth training on Advanced Technologies and Combating Sex Crimes held at Harvest Church in Riverside on August 17<sup>th</sup>. (fee \$25.00) so I am better prepared to be a leader of parents and youth as the entire world is connected by Internet.

\_\_\_ I am interested in sharing my professional skills to help promote the documentary and get it into schools and gain national attention by the media to inform parents and church leaders about this free education resource on how the Internet works and how pedophiles use it to exploit our kids. My skills or professional expertise are:

\_\_\_ Media Appearances (TV, Radio, Podcasts, Publications, Live presentations)

\_\_\_ Writing, Editing, Press Releases, Editorials on social media exploitation

\_\_\_ Using my connections in PTA, Community, Civic Leaders, School Board, Education Leadership

SURVEY: - Help us learn more about you.

\_\_\_ I am concerned about how my children and grandchildren use social media and want to be informed on how predators use technology to exploit our youth.

\_\_\_ I believe more can be done to teach our young people to use technology to serve and glorify God.

OTHER COMMENTS \_\_\_\_\_

\_\_\_\_\_



**A. CONTACT INFO**

<b>Ministry Name</b>	Not Forgotten / Uncharted Ministries
<b>CEO Name &amp; Title</b>	JoAnn Doyle, Founder and Director
<b>Primary Contact &amp; Title</b>	Kathleen Flynn, Assistant Director
<b>Address, City, State, Zip</b>	2001 W. Plano Pkwy Plano TX 75075
<b>Phone</b>	425-830-0520
<b>Fax</b>	
<b>Email</b>	kathleen.flynn@notforgottenministry.com
<b>Website</b>	notforgottenministry.com

**B. KEY INFO / Uncharted Ministries**

<b>Year Founded</b>	2017
<b>Total Employees (FT &amp; PT)</b>	12
<b>Total Volunteers</b>	5
<b>Total Board Members</b>	6
<b>Total Donors (last 24 months)</b>	463
<b>Organizational Memberships</b>	<input type="checkbox"/> Evangelical Council for Financial Accountability (ecfa.org) <input type="checkbox"/> Christian Leadership Alliance <input checked="" type="checkbox"/> Other: ECFA in process
<b>Is your IRS 990 form available for public inspection?</b>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
<b>Do you have an annual audited financial statement that meets ECFA's Standard No. 3 and is available to the public?</b>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> We will meet this standard by (date): _____

**C. FINANCIAL INFO** (per ECFA reporting categories – www.ecfa.org)

Uncharted Ministries	<b>Last Fiscal Year Actual</b>	<b>Current Fiscal Year Budget</b>	<b>Estimated Budget Coming Year</b>
<b>INCOME</b>			
Donated Income	1,350,785	1,681,469	1,849,616
All Other Income			
<b>Total Income</b>			
<b>EXPENSE</b>			
Program Services	978,085	1,415,286	1,556,814
General & Administrative	285,226	266,389	293,028
Fundraising			
<b>Total Expense</b>	1,263,312	1,681,675	1,849,843

**D. OUR "ELEVATOR SPEECH" (external)**

<b>Brand Promise</b> (slogan or tagline)	Reach a Muslim woman, reach a Muslim family.
<b>What do you do?</b> (50 words or less)	The news is obsessed with war in the Middle East, but the real story is Christ radically changing Muslim and Jewish women's lives. Going to uncharted territories and our own backyards, Not Forgotten shares Jesus' love & salvation with these women. Telling their stories ignites the Western Church to join the great awakening among Muslims and Jews!
<b>Key Endorsements</b> (names of people or organizations)	Anne Graham Lotz/AnGeL Ministries. Joel Rosenberg/Joshua Fund. The Seed Company. Passion City Church. Voice of the Martyrs. Open Doors.
<b>Our "BHAG" (Big Holy Audacious Goal) is:</b>	Reach Muslim women – the spiritual gatekeepers – for Christ in every city and village in the Middle East. Reach every Holocaust Survivor in Israel with the Messiah's love



	through a clear presentation of the gospel before they die, likely within the next 8 years.
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### E. THE FIVE DRUCKER QUESTIONS (internal)

From: *The Peter F. Drucker Foundation Self-Assessment Tool: The Five Most Important Questions Every Nonprofit Organization Must Ask* (leadertoleader.org)

<b>1. What is our mission?</b>	Invite Muslim and Jewish women, the gatekeepers of their families, out of the shadows and into the light of Christ. With His freedom, voice, strength and dignity, they then lead other women to freedom in Christ.
<b>2. Who is our customer?</b>	<ul style="list-style-type: none"> <li>• Our PRIMARY customer: Muslim and Jewish women</li> <li>• Our SUPPORTING customers are: The Western Church. We seek to Ignite the hearts of Christian women who have no desire to reach out to Muslims or Jews.</li> </ul>
<b>3. What does the (PRIMARY) customer value?</b>	Being seen. Being loved and respected. Developing friendships. Being equal with men.
<b>4. What have been our results?</b>	As we've shared Jesus' love and gospel with men and women, it's been the women who have risen to the top. Hundreds have come to faith in Christ. They are bold, dynamic, unafraid and become leaders in the church.
<b>5. What is our plan?</b>	1.Continue sharing the gospel through words and deeds until every Muslim woman in Middle East/Western world and every Holocaust Survivor in Israel has heard. 2.Muslim/Christian Friendship Club in Dallas replicated. 3.Waking up the Western Church to join the great awakening of Jews and Muslims through training and inspirational messages.

### F. S.W.O.T. ANALYSIS

STRENGTHS	WEAKNESSES	OPPORTUNITIES	THREATS
<ul style="list-style-type: none"> <li>• Unique Call (Jews &amp; Muslims)</li> <li>• Agile</li> <li>• Passionate</li> <li>• Highly Relational</li> </ul>	<ul style="list-style-type: none"> <li>• Constant travel</li> <li>• Lack of solitude</li> </ul>	<ul style="list-style-type: none"> <li>• Speaking/ministry opportunities around world</li> <li>• SEEN Gatherings</li> <li>• Friendship Clubs</li> </ul>	<ul style="list-style-type: none"> <li>• Spiritual warfare</li> <li>• Islamic Terrorism</li> <li>• Blacklisted in one country</li> </ul>

### G. THREE STRATEGIC WAYS FOR TBG MEMBERS TO BECOME INVOLVED

No.	Opportunity/Task/Volunteer Role	Target Date
<b>1</b>	Host a Seen Gathering! We will come inspire, inform and launch you and your friends into the joy of discipling friendships with Muslim women/men. Host a Gate Keeper Gathering: an inspirational evening of stories fresh off the front lines & live interviews from the Middle East.	Dec 2019
<b>2</b>	Join JoAnn and Tom on an Israel trip.	Open
<b>3</b>	Volunteer: Artistic and graphic design help for future devotional book.	Dec 2019
	<u>Major Prayer Request:</u> Wisdom moving forward. How to best reach Holocaust survivors – many woman – with loving gospel before they die. Veils removed from minds/hearts of Muslim women. Igniting of Western Church in reaching Muslims.	



Name: \_\_\_\_\_ Email: \_\_\_\_\_

Phone: \_\_\_\_\_ Address: \_\_\_\_\_

**Please check all that apply:**

- ☐ I want to be added to your **Not Forgotten email newsletter** list & receive exciting updates about God's movement among Muslim and Jewish women.
- ☐ I am interested in learning more about **hosting** an upbeat **SEEN: Behind the Veil Gathering**, to be inspired, informed and launched into engaging Muslim women!
- ☐ I'd love to hear more about **hosting a Gate Keeper Gathering**, an inspirational evening of stories fresh from the front lines in the Middle East.
- ☐ I'm interested in joining JoAnn and Tom Doyle on a **trip to Israel**.
- ☐ I have **artistic/graphic design skills** I'd like to volunteer to Not Forgotten.
- ☐ I want to **pray!** Please send me a monthly prayer text with specific and confidential requests.

**Questions/Comments?**



On Facebook? Like "8thirty8" to receive daily stories of believers around the world standing strongly for Christ, then join us in praying for them.





Upping Our Game and  
Increasing Our Impact  
**Orange County 2019 Application**

**Must be completed by everyone**

Your Name \_\_\_\_\_ Spouse \_\_\_\_\_

Home Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Work Phone (\_\_\_\_) \_\_\_\_ - \_\_\_\_\_, Ext \_\_\_\_ Home Phone (\_\_\_\_) \_\_\_\_ - \_\_\_\_\_

Cell Phone (\_\_\_\_) \_\_\_\_ - \_\_\_\_\_ Email \_\_\_\_\_

**If your spouse would like to receive all invites and notices from TBG please include their email address:**

\_\_\_\_\_

**Choose what is most convenient for you:**

**I will fund my annual \$1,860 (check which applies):**

☐ Monthly (\$155)    ☐ Quarterly (\$465)    ☐ Annually (by March 30)

☐ **I would like to commit additional funds above my annual \$1,860 donation to The Barnabas Group**

**A. I will pledge an additional:**

☐ \$5,000    ☐ \$2,500    ☐ \$1,500    ☐ Other \$ \_\_\_\_\_

**and will fund it:**

☐ Monthly    ☐ Quarterly    ☐ Annually (by March 30)

**B. ☐ Please combine these into one payment as checked above (monthly, quarterly or annually).**

**C. I will fund this via:**

- ☐ Check (personal, or from my giving fund) payable to "The Barnabas Group"  
☐ Credit card (see reverse side)



**Credit card:** ☐ Visa ☐ MasterCard ☐ American Express

Account No. \_\_\_\_\_ Exp \_\_\_\_\_ Sec. Code \_\_\_\_\_

Name as it appears on card \_\_\_\_\_

Authorizing Signature \_\_\_\_\_

**Billing address if different from above** \_\_\_\_\_

\_\_\_\_\_

**Please complete and return this Application by mail (with check) or fax to:**

The Barnabas Group, c/o Suzy West, 129 Avenida Cota, San Clemente, CA 92672  
Fax: (949) 481-8959

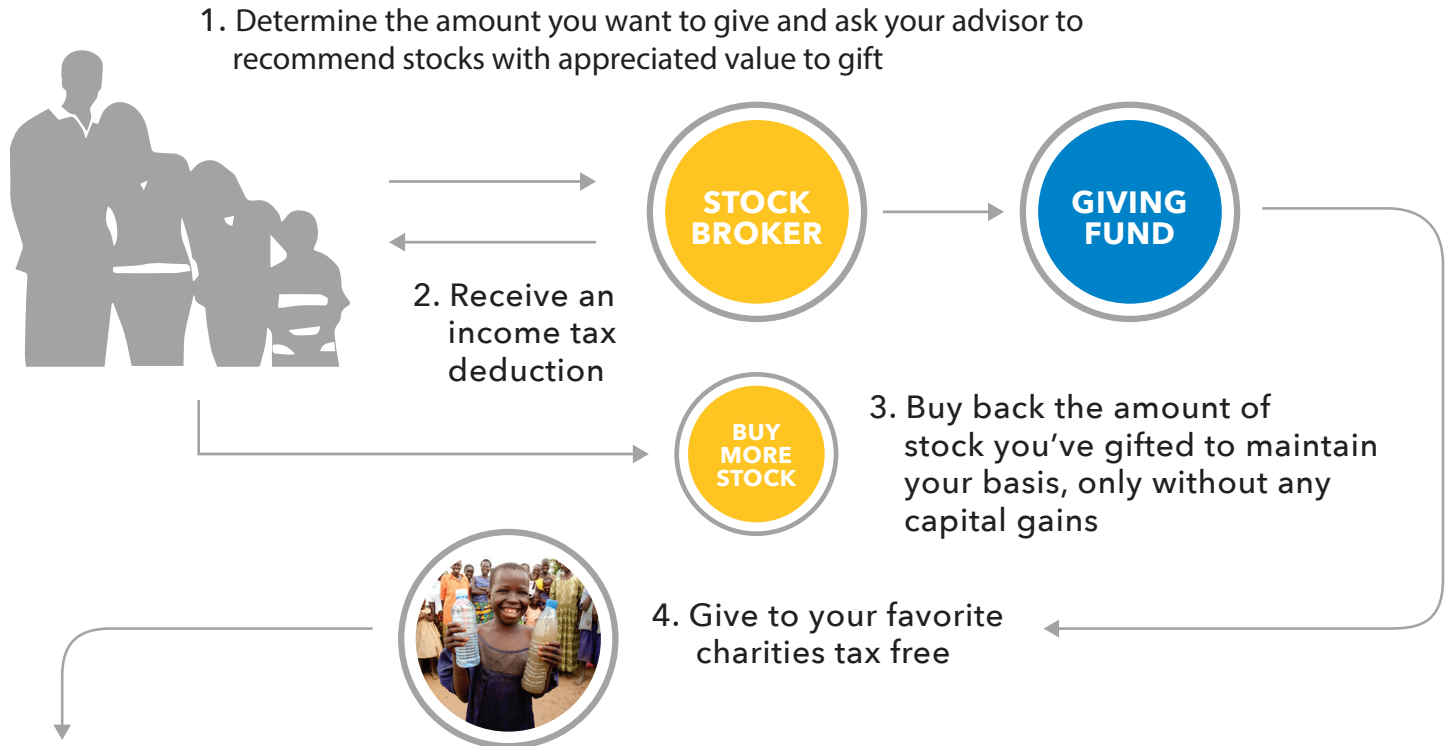
**Questions?** Call Jim West at (949) 481-6759 • Email: [jim.west@barnabasgroup.org](mailto:jim.west@barnabasgroup.org)

# Giving **Stock** Instead of Cash

## Strategy in Brief

If you own appreciated stocks or mutual funds, you likely have a significant opportunity to pay less tax, give more, improve your personal cash flow, and simplify your giving.

## How it Works



## Results

	Give \$50k Cash	Give \$50k Stock	Comments
Capital Gains Tax (from investments)	(\$9,990)	\$0	Depicts selling a \$50k position with \$20k cost basis taxed at 25% (20% fed + 13.3% CA state) vs donating instead
Gift to Charity	\$50,000	\$59,990	Give extra \$9,990 in cash instead of paying capital gains tax
Income Taxes Saved	\$26,450	\$31,735	Gift to charity x 52.9% income tax (39.6% federal + 13.3% CA state)
Net Tax Benefit	\$16,460	\$31,735	Capital gains tax paid + income taxes saved via deduction

## Meet Our Team



Bryan Feller, President  
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National Christian  
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