

THE BARNABAS GROUP MINISTRY REPORT

A. CONTACT INFO

Ministry Name	Jabulani Africa Ministries
CEO Name & Title	Gerhard Duvenhage
Primary Contact & Title	Gerhard Duvenhage
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Instagram	https://www.instagram.com/jabulaniafricaministries/
Twitter	

B. KEY INFO

Year Founded	2007
Total Employees (FT & PT)	12
Total Volunteers	30
Total Board Members	6
Total Donors (last 24 months)	40
Organizational Memberships	<input type="checkbox"/> Evangelical Council for Financial Accountability (ecfa.org) <input type="checkbox"/> Christian Leadership Alliance <input checked="" type="checkbox"/> Other Extreme Response (Leader Mundial) and Pointman Leadership Institute
Is your IRS 990 form available for public inspection?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Do you have an annual audited financial statement that meets ECFA's Standard No. 3 and is available to the public?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No. Will meet this standard by (date): _____

C. FINANCIAL INFO (per ECFA reporting categories – www.ecfa.org)

	Last Fiscal Year Actual	Current Fiscal Year Budget	Estimated Budget Coming Year
INCOME			
Donated Income	\$198 116.80	\$318 345.33	\$483 333
All Other Income	\$55 791.66	\$46 026.67	\$50 000
Total Income	\$253 908.47	\$364 372	\$533 333
EXPENSE			
Program Services	\$16 842.06	\$244 464.02	\$419 000
General & Administrative	\$78 109.87	\$85 400	\$90 000
Fundraising	\$1470.67	\$1 550	\$1000
Total Expense	\$96 422.60	\$331 414.02	\$510 000

D. OUR "ELEVATOR SPEECH" (external)

Brand Promise (slogan or tagline)	The Cross of Jesus for the Cross of Africa.
What do you do?	We develop and support leaders to impact Africa for Christ. We do this through training, coaching and the JAM year program.
Key Endorsements (names of people or organizations)	Russ Cline (Leader Mundial, Extreme Response) and Del Walinga (Pointman Leadership Institute)
Our "BHAG" (Big Holy Audacious Goal) is:	Establishing a leadership centre in Limpopo province in order to expand the movement in Africa.

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E. THE FIVE DRUCKER QUESTIONS (internal)

From: *The Peter F. Drucker Foundation Self-Assessment Tool: The Five Most Important Questions Every Nonprofit Organization Must Ask* (leadertoleader.org)

1. What is your mission?	To Develop and Support Leaders to Impact Africa for Christ.
2. Who is your PRIMARY customer and who are your SUPPORTING customers?	Individuals who are in strategic positions to have a Kingdom-impact. Majority between 15-40 Years of age. We, however, also work with leaders outside of this age bracket.
3. What does the (PRIMARY) customer value?	Authentic Relationships. A sense of community/belonging. Training. Strategic Partnerships. Resources. Coaching.
4. What have been your results?	We have seen individuals become more intentional and effective in their leadership impact. Multiplication. Whether in schools, churches, NPO's, Villages etc.
5. What is your plan?	To establish a leadership centre in order to grow this vision. It will also have a business running parallel in order to sustain the ministry financially.

F. S.W.O.T. ANALYSIS

STRENGTHS	15 year track-record. Relational. Flexible. Authentic. Proven strategy and material. Good Partnerships, Strategy and content. Strategic partnership.
WEAKNESSES	Administration and Corporate Governance.
OPPORTUNITIES	The plan to establish a leadership centre also requires greater administrative support - it makes this need more apparent and urgent.
THREATS	The capital campaign losing momentum poses a threat.

G. THREE STRATEGIC (and specific) WAYS FOR TBG PARTNERS TO BECOME INVOLVED

	Opportunity / Task / Volunteer Role and Target Date
1	Assistance in the establishment of a 501(3)C in the USA.
2	Exposure churches/individuals/group that might become involved with our organization.
3	The planning and launching of a "for-profit" company that will help sustain the organization financially.
Major Prayer Request	For the capital campaign and the building of our new leadership centre.